Online Quotes mode



Customer Experience

1. A customer user adds products to cart. In the last step of the checkout process, in the Payments panel, they click the **Request Quote** tab, then the **Request Quote** button. **NOTE** - Request Quote cannot be accessed on the cart page.

	Cledit Card	Раураг	Direct Deposit	BPay	Request Quote
bmit this order as a quote.					
Your order will be submitted as	a Quote request.				
🐂 Request Quote					

2. The customer receives a quote confirmation email. If approvals is triggered, the approver is emailed.



• f

Your quote #100019463

Please click on the link below to finish your order.

Checkout

This link will expire 2 days from the time this email is sent.

Order Summary

Item		Qty	Price (inc GST)	Unit	Discount	Total (inc GST)
	High Visibility Waterproof Safety Trousers, Small Code: CV500	1	\$23.00	Each	5.00%	\$21.85
		Subtotal	(inc GST)			\$21.85
		Freight			1	No Charge
		Total (inc	GST)			\$21.85
		Including	GST			\$2.85

3. The customer can find the quote on the Quote Review page.

	ote	Reviev	V									
search Ka	nge				Q Se	arch						
Advanced	Sea	rch										
Juote Status		Quote Submit Date (st	art)	Quote Submit Date (end)	Your Refere	nce Enter	ed By	Product Description	Quote F	ollowup Date (start)	Quote Followup Date (end
Show All	~	05/03/2022	t:	04/04/2022	Ċ.							Ē
	🛛 Res	et										
C Search		_										
Q Search												
Search Res	sults											
Search Restords (1 page)	sults		¢	Entered By	🗘 Quo	te Date	Customer Code	Status	🕈 Your Ref	ŧ	Total (inc) 🛊 0	ptions

4, The customer clicks **View** for the quote. Action buttons to convert the quote to an order, as well as to reprint, resent, cancel, and add comment are available. See: Quote Review

Line	Product		Order Qty	Unit	Shipped Qty	Item Price (inc)	Per	Discount	Total (inc)
1	P	High Visibility Waterproof Safety Trousers, Small Code: CV500 (Each)	1	EACH		\$20.00	Each	5.00%	\$21.85
	Australia P	ost (orders < \$100) Charges							\$0.00
Subtota	l (Inc GST)							\$21.85
Tota	al (inc	: GST)						9	\$21.85
Includin	g GST								\$2.85
•	Cancel Qu	iote	🔁 Reprint Quote		Resend Quote	🖌 Quot	e Followup	✓ Acce	ot Quote

Configure Online Quotes

This guide assumes Commerce Vision has enabled the Standard mode for your website.

1. Enable Online Only Quote mode

This will have been set up for your site during implementation.

1. In the CMS, go to Settings Settings Feature Management Payment & Checkout. Quotes.

Feature Managem	ent		٩	quotes	D
Q Search Results	• •	Feature	Available in CMS	Options	
🖌 Content	•	Quotes Configure options related to Quotes.		© Configure	

2. Toggle ON Quotes, then click Configure.

3. Ensure Quote Mode Selection is set to 'Online Only'.

 Quote Mode Selection 	Online Only
Specify the quote mode to use	

4. If you had to change Quote Mode to "Online Only', click Save.

2. Configure Settings

Use Configuration Settings to add custom search quote fields and edit the 'quote expiring' email task and labels.

Quote Search Custom Field List: select one or more custom fields to display as a column in the Quote Review page. (NOTE - Required custom fields may need to be added by Commerce Vision.)
 Quote Search Custom Field List

QuoteEx	piryDat	• ×									
added cu	stom fiel	d									
added cu	stom fiel	d Entered By	🖞 Quote Date	🚊 Customer Code	≜ ⊕ Status	🔺 Your Ref	🏯 Sent To	Å.	Total (inc) 📥	Options	

With 'Quote Expiry Date' field added

Quote No.	Entered By 🙏 Quote Date	$\stackrel{\mathbb{A}}{=} \text{Customer Code} \stackrel{\mathbb{A}}{=} \text{Status}$	🙏 Your Ref 🕺	Sent To 🙏	Total (inc) 🖕 0	Quote Expiry 🔶 Date	Options
100012923	sarahl.testing@gmail. 04/04/2022	AACAB Quotation		\$207.54 12	2/07/2022		(e) Yiew

2. Quote Request Submitted Message: message sent to user after quote has been submitted. Default: Your quote request has been submitted. Thank you.

Quote Expiring settings

3. Number of Days Before Quote Expires: how many days before quote expires to send alert email. Default: 2

Expiry Date Override must be custom-implemented. Use Case: A user creating a quote has included products that are currently discounted because of a promotion. A custom promo expiry field against products has been implemented for Product Maintenance. This retrieves relevant promo end dates from the ERP. The earliest promotion end date will be used as the quote expiry date instead of the default number of days.

- 4. Enable Quote Expiry Date Override Field: Toggle ON to allow override of expiry date. Default: OFF
- 5. Quote Expiry Date Override Field: If step 4 is on, select option.
- 6. CC Notification Emails: one or more internal contacts to cc when an expiring soon email is triggered. Type in email address, then press Enter key.



Ø Add an email address, then press Enter or Tab. You can add multiple email addresses.

- 7. BCC Notification Emails: one or more internal contacts to bcc when an expiring soon email is triggered. Type in email address, then press E nter key.
- 8. Click Save.

3. Edit Expired Quote Usage Request Email template (optional)

When a user requests the use of an expired quote on the Quote Review page, an email is sent to the notification email address entered.



Expired Quote is being used. Quote Number: 100019463 User Requesting Use:

The template is accessed via Content menu Emails Expired Quote Usage Request Email Template

CMS Administrators can go directly to the Expired Quote Usage Request Email template via Quotes settings. Click the Expired Quote Usage Request Email button. See: Expired Quote Usage Email Information Widget.

4. Edit Quote Cancelled Reasons

The user can cancel the quote on the Quote Review page. Add a list of cancel reasons they can select from.

- 1. In the Quotes Features Settings page, ensure Quote Mode Selection is set to 'Online Only'.
- 2. In Configuration Settings, click

Edit Quote Cancelled Reasons

- 3. Click Add New Quote Cancelled Reason.
- 4. Is Active: enable this reason on your site
- 5. Code: identifier for the reason (not displayed to user)
- 6. Description: label user sees in the dropdown list.
- 7. Click Save

5. Set Scheduled Task Options

The scheduled task checks for any expiring quotes within the days set in 'Number of Days Before Quote Expires' and sends an email to the user and any cc'ed/bb'ed users.

- 1. Number of days before quote expiring to send email: Default: 14
- 2. Date to start running scheduled task: enter date and time
- 3. To go directly to the Quote Reminder email template, click Quote Reminder Email button.

6. Set Email Quote Options

Admin quote functions must be set by Role to prevent global access. Use the Overrides system to give Quote Admin rights to particular Roles. Example: Cancelling an online quote might be restricted to Purchasing Officers. Only that Role can view and use the Cancel Quote button.

Set which Roles can:

- · send a quote
- edit a quote
- · cancel a quote



7. Set Default Role and Customer Account for Online Quotes (optional)

- 1. In Default Role For Online Quote For New User, enter a Role.
- 2. In Default Customer Code For Online Quote For New User, enter a customer code.

8. Edit Online Quote Email Templates (optional)

The quote email template and cancel quote email templates can be edited. Both templates contain the order details. See: Email Order Summary Widget. The Online Quote Email includes a link for the user to accept the quote and convert it to an order.

The templates are accessed on the Content menu Emails Online Quote Email Template / Online Quote Cancelled Email Template.

CMS Administrators can access them directly from the Quotes Features Settings page. Click:



9. Set Online Quote access for a Role

- 1. In the CMS, go to Users Roles (or on the website as Admin, go to Users Roles) .
- 2. Select the Role you'd like to update (e.g. 'CSSUser'). The page will immediately refresh to display role details.
- 3. Select the Functions tab and click Modify.
- 4. Set Allow Order Quote Requests to Yes.

	Search	Role Details	Functions	Navigation	Sorting	Templates		
	<< <prev nex<="" th=""><th>d> >> Record 4 of 6</th><th>Modify</th><th></th><th></th><th></th><th></th><th>ß</th></prev>	d> >> Record 4 of 6	Modify					ß
					Role Nar	ne : CSSUser		
	Role Fund	ctions						
					Allow Order En	ry : Yes		
				Allow C	order Quote Reques	its : Yes		
5. (Click OK to	o save.						

Additional Information

Minimum Version Requirements	4.37
Prerequisites	
Self Configurable	No
Business Function	Ordering
BPD Only?	Yes
B2B/B2C/Both	B2B
Third Party Costs	n/a

Related help

- Freight Recalculation from Quote Review
- Quotes
- Standard and Approved Quotes mode
- Quote Review
- Standard Quotes mode
- Quote Requests Classic sites

Related widgets

- Online Quote Validation Widget
- Quote Review Widget
- Quote Reminder Email Information Widget
- Expired Quote Usage Request Email Information Widget

- Quote Order Switch Button Widget
 Cart Cancel Quote Button Widget
 Quote Submitted Message Widget
 Cart Quote Button Widget