

Online Discounts



Prerequisites

This feature must first be switched on for your site by [Commerce Vision](#).

Overview

The Online Discounts promotion is used to create campaigns that encourage or reward volume purchases of selected products under the concept of a *promotion group*. A promotion group consists of targeted products and discount tiers based on quantities. If your business uses marketing flags against specific Customers or Customer groups in your ERP, these can be specified and discount tiers varied for different Customers. The entire promotion group is configured in the CMS.

Online Discounts is easy to use. There is no need for users to enter a promo code. Any applicable discount is calculated and displayed automatically in the cart.



Example...

Your site sells bed linen. To encourage the purchase of multiple sets of certain brands of sheet sets, a 'linen promotion group' is created. All eligible product codes are added and the following discount tiers are set up for quantities purchased: 1 - no discount; 2-4 - 10% off; 4+ - 25% off.

A user adds two eligible items into their cart. In the cart, the discount is automatically calculated and displayed to customer is alerted. No need to enter a promo code!

Qty	Price (inc GST)	Unit	Total (inc GST)
2 + -	\$17.95	Each	\$35.90
+ Add Note ↻ Update ✕ Remove Price reduced from \$19.95 to \$17.95. Discount rate 10%.			

Step-by-step

1. Enable Online Discounts

NOTE - This feature must first be enabled on your site by [Commerce Vision](#).

1. In the CMS, navigate to **Settings** **Feature Management** **Payment & Checkout**.

2. If this feature is switched on, the **Discount Maintenance** toggle will be ON.

Feature Management

Search for a feature...

Content

Payment & Checkout

Products & Categories

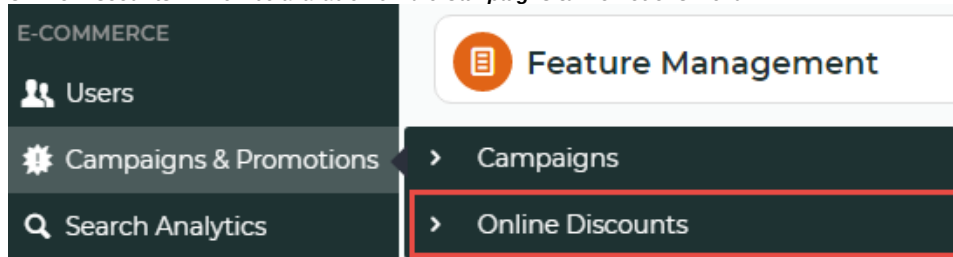
System

User

Advanced

Feature	Available in CMS	Options
Buy Now, Pay Later	☐	Configure instalment payment options for your website.
Credit Card Verification	☐	Configure options related to Credit Card Verification.
Customer Budgets	☐	Configure Customer Budget Specific settings for your website.
Customer Payment Token Management	☐	Configure options related to Customer Payment Token Management.
Discount Maintenance	☒	Configure options related to Online Discounts.

3. **Online Discounts** will now be available from the **Campaigns & Promotions** menu.



2. Create an Online Discount Promotion Group

Each online discount created is called a 'Promotion Group'. A promotion group contains details about the online discount. To help you work out the details required for a promotion group, go through this checklist:

- ☐ Are there start and end dates and times for this promotion group?
- ☐ Will the promotion group have different discount price breaks based on specific minimum and maximum quantities?
- ☐ Will the discount be given as a 'special price' or 'percentage off' each eligible product?
- ☐ Will the discount levels change (either in min/max quantities or discount amounts) depending on customer type, e.g., B2B, B2C, or specific Customer accounts? If yes, Marketing Flags need to be set up if they don't currently exist. Please consult with Commerce Vision to implement this.

Once you have these details at hand, you can configure the online promotion group.

To create a promotion group,

1. Navigate to **Campaigns & Promotions Online Discounts**.
2. Click the **Add Promotion Group** button in the top right corner.
3. In the **'Promotion Group Details'** section, enter identifying details for this promotion group and its start/end dates.

The screenshot shows the 'Promotion Group Details' form. It has four main fields: 'Group Code' with the value '5', 'Description' with the value 'January Stationery Clearance', 'Start Date' with the value '1/01/2021 2:36 PM', and 'End Date' with the value '30/01/2021 12:00 AM'. Each field has a small icon to its right.

Group Code: a unique code that identifies this promotion group.

Description: a meaningful description or name for this promotion code.

Start Date: date and time this promotion group becomes active on your site.

End Date: date and time this promotion group expires on your site.

4. In the **Price Breaks** section, set price breaks based on quantity levels. For every **Level** used, **Minimum** and **Maximum** quantities of eligible products determine whether the discount level applies.

Discount level rules

- For levels used after Level 1, the Minimum Quantity must be higher than the Maximum Quantity of the previous level, unless differentiated by Marketing Flags.
- Unused levels must be left with the default '0' for both Minimum and Maximum quantities.
- Leave the Marketing Flag field blank for a level to apply to all buyers.

Example: We want to create a promotion group with 3 levels that apply to all users. If a user adds a quantity of eligible items above or below applicable quantities, e.g., '1' or '31', no discount is triggered. If they enter a valid quantity, e.g., '21', the discount at Level 3 will automatically be calculated.

The screenshot shows the 'Price Breaks' table. It has four columns: 'Level', 'Minimum Quantity', 'Maximum Quantity', and 'Marketing Flag'. The table has 9 rows. The first three rows are highlighted with a red box. A callout bubble points to the 'Minimum Quantity' field in row 2, stating 'Minimum Quantity for Level 2 must be higher than Level 1'. The data in the table is as follows:

Level	Minimum Quantity	Maximum Quantity	Marketing Flag
1	2.00	10.00	
2	11.00	20.00	
3	21.00	30.00	
4	0.00	0.00	
5	0.00	0.00	
6	0.00	0.00	
7	0.00	0.00	
8	0.00	0.00	
9	0.00	0.00	

5. **Marketing Flag:** (optional) If marketing flags are used for Customers (set up in the ERP), you can limit or vary discounts for different customer types. (See Step 3 below for specific guidance on using this promotion with Marketing Flags.) Otherwise, leave this field blank.
6. In the **Product Pricing** section, add Product Codes of all eligible items and discount levels for each active level.

Product Pricing
Product pricing for configured price breaks.

Product Code	Discount Type	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7	Level 8	Level 9	Delete?
(CV223) uni-ball jetstream ...	Discount	5	10	15							☐
(CV224) Secure-A-Pen Chal...	Discount	5	10	15							☐

[Add Product](#)

- a. For each Product Code, click **Add Product**.
 - b. In **Product Code**, type in the product code of the eligible product and select from the dropdown list. **Note** - a product code can be added once only.
 - c. In **Discount Type**, select either 'Discount' - percentage off original price, or 'Price Override' - special price.
 - d. In **Level ...**, for each active level used, enter the percentage off or discounted price.
 - e. Repeat steps 1-d for each Product Code as needed.
7. When you have finished creating or editing the promotion code, click **Save** or **Save & Exit**.



Cannot save?

If you cannot save your changes, check for any errors.

Edit Promotion Group: JanCushionSale

Price Level 3 Maximum Quantity must have a value greater than the Minimum Quantity.
Level range 3 not configured correctly. Level ranges must be configured sequentially i.e. the Minimum Quantity is greater than the Maximum Quantity, or the range is the same as the previous level, but the Marketing Flag is different.

Promotion Group Details
Details for this promotion group.

Group Code	Description	Start Date	End Date
JanCushionSale	Cushion Sale	18/01/2021 3:00 PM	

Price Breaks
Price breaks for this promotion group.

Level	Minimum Quantity	Maximum Quantity	Marketing Flag
1	2.00	10.00	
2	11.00	20.00	
3	20	99.00	
4	0.00	0.00	
5	0.00	0.00	
6	0.00	0.00	
7	0.00	0.00	
8	0.00	0.00	
9	0.00	0.00	

Product Pricing
Product pricing for configured price breaks.

Product Code	Discount Type	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7	Level 8	Level 9	Delete?
CV148	Discount	2.00	5.00	10.00							☐
CV149	Price Override...	18.00	17.00	15.00							☐

[Add Product](#)

3. Use Marketing Flags (optional)

The Marketing Flag feature can be used to limit a promotion group or certain promotion levels to particular customer groups. Marketing Flag codes must have been added and associated with certain Customer categories, e.g., Customer accounts, in the ERP. When marketing flags are used, a blank field = 'all other users'.

Please consult with Commerce Vision to implement Marketing Flags.



Enter Levels with Marketing Flags

The system checks that the Minimum Quantity of a level is higher than the Maximum Quantity of the previous level when two levels are in sequential order and have the same marketing flag (or blank).

Example: Suppose we want to create an online promotion where the discount given is not only controlled by quantity levels but also if a user is associated with a particular marketing flag. Discount levels for two marketing flags as well as 'blank' (for all other buyers) have been set up. Notice that levels have been grouped in accordance with marketing flags:

- levels 1 and 2 with 'RM'
- levels 3 and 4 with 'WM',
- levels 5 and 6 for all other buyers

Group Code *	Description	Start Date	End Date
A	Large Quantity Stationery Sale	1/02/2021 11:06 AM	

Level	Minimum Quantity	Maximum Quantity	Marketing Flag
1	10.00	25.00	RM
2	26.00	50.00	RM
3	10.00	25.00	WM
4	26.00	50.00	WM
5	10.00	25.00	
6	26.00	50.00	
7	0.00	0.00	
8	0.00	0.00	
9	0.00	0.00	

Product Code	Discount Type	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7	Level 8	Level 9	Delete?
CV222	Discount	5.00	10.00	7.00	15.00	5.00	5.00				☐

[Add Product](#)

This allows the system to check that min/max quantities for each Marketing Flag are unique.

Edit Online Discount Messages

When a buyer adds an eligible product into their cart, the discount will be calculated automatically. On the Cart and Checkout screens, notification messages are displayed to alert the buyer they are receiving the online discount price or when it has been removed or recalculated. These messages can be edited in the [Order Lines Widget](#) and the [Cart Buttons Widget](#).

Order Lines Widget

The Order Lines Widget may have been placed in various templates. Changes made to Online Discount messages in one widget will display in all other Order Lines Widgets in use.

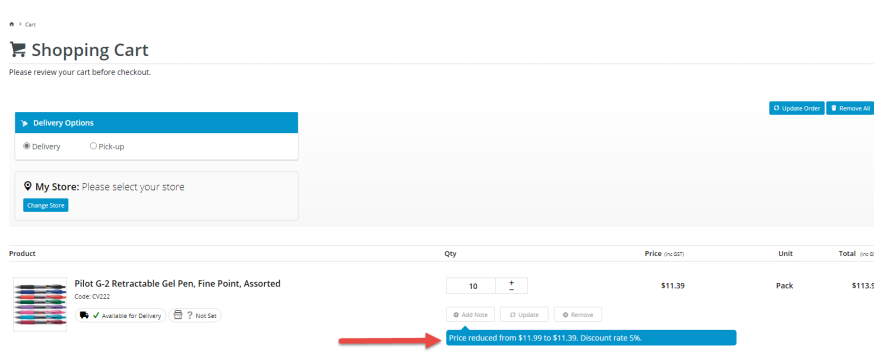
To edit the messages:

1. Navigate to **Content Pages & Templates Cart**.
2. Find the **Order Lines Widget** and click **Edit**.
3. Click the **Notifications** tab.
4. Scroll down to the **Online Discount fields** and edit the default messages as you require.

Online Discount Message	Price reduced from {0} to {1}. Discount rate {2}.
Online Discount Found Message	Your order has been updated, please review the individual discounts.
Online Discount Not Found Message	No discounts found.

Online Discount Message

In the Shopping Cart, a message automatically appears in the Order Line to inform the buyer of the discounted price and discount rate.



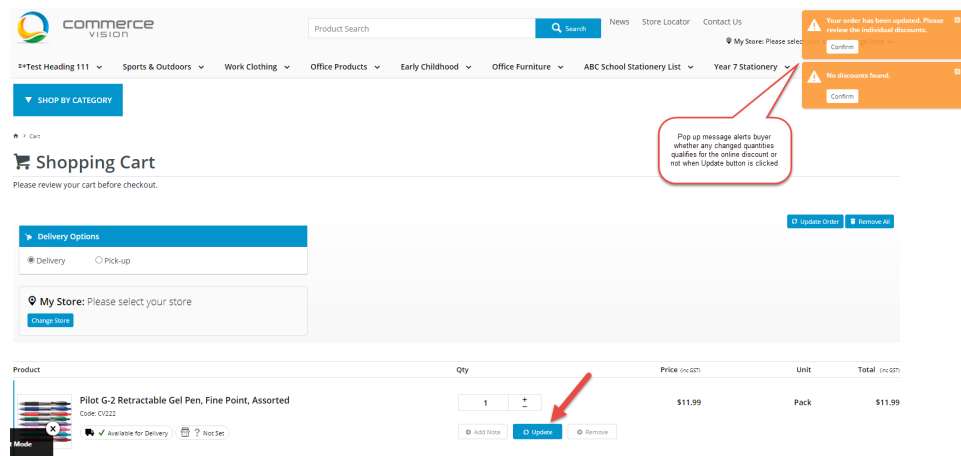
Default message: 'Price reduced from {0} to {1}. Discount rate {2}.' Notes: Placeholders: {0} = original price; {1} = new price; {2} = calculated discount rate

Online Discount Found Message / Online Discount Not Found Message

In the Shopping Cart, the buyer can edit the quantity of a product they have added. If their cart contains products eligible for a promotion group and quantities are changed, clicking the Update button will trigger one of two pop up messages:

(i) Online Discount Found Message: informs the buyer to check the newly recalculated discount. Default: 'Your order has been edited. Please review the individual discounts.'

(ii) Online Discount Not Found Message: informs the buyer that no Online Discount has been applied. Default: 'No discounts found.'

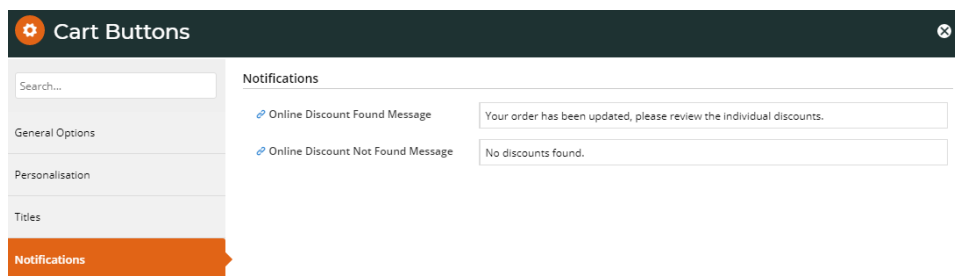


NOTE - (ii) and (iii) can also be edited in the [Cart Buttons Widget](#).

Cart Buttons Widget

To edit the Online Discount Found/Not Found messages in the Cart Buttons Widget,

- Go to **Content Pages & Templates Checkout Cart**
- Click **Edit** for the Cart template.
- Find the **Cart Buttons** widget.



- Edit the messages as required.

Online Discount Found Message: triggered when the buyer updates the quantity of any eligible product in the Shopping Cart and discount is recalculated.

Online Discount Not Found Message: triggered when the buyer updates the quantity of any eligible product in the Shopping Cart and results in no discount.

Cart Checkout Button Widget

When the buyer clicks the **Continue to Checkout** button in the Shopping Cart, a popup message asks them to review the discounts before continuing to Checkout. This message can be changed or removed as you require in the [Cart Checkout Button Widget](#).

The screenshot shows a shopping cart interface. At the top, there's a navigation bar with social media icons and a cart summary showing \$113.90 (HELLO 10 items) and a Login link. Below the navigation bar, there are category dropdowns: Accessories, Sports & Outdoors, Work Clothing, Office Products, Early Childhood, Office Furniture, ABC School Stationery List, and Year 7 Stationery. A 'Delivery Options' section shows 'Delivery' selected and 'Pick-up' as an option. Below that, a 'My Store' section prompts the user to select a store. A 'Fast Order Entry' section includes a product code field, a quantity selector, and a notes field. A 'Have A Promo Code?' section has a text input for the code and an 'Apply Code' button. A 'Freight Estimate' section has a text input for the postcode and an 'Estimate' button. On the right, a summary section shows 'Subtotal (inc GST)' as \$113.90, 'Total (inc GST)' as \$113.90, and 'Includes GST of' as \$10.35. Below the summary, there are links for 'Zip Logo' and 'Learn More'. At the bottom, there are two buttons: 'Check out with PayPal' and 'Continue To Checkout'. A red arrow points to the 'Continue To Checkout' button. A popup message is shown above the 'Continue To Checkout' button, stating 'Discounts have been calculated on your order. Please review and proceed.' with a 'Confirm' button. A red box labeled 'Popup message' points to the popup.

To edit the message:

1. Go to **Content Pages & Templates Cart**
2. Find the **Cart Checkout Button Widget** and click **Edit**.
3. Under the **General Options** tab, find **Online Discount Found Message** and change the message as you require. If you do not want this popup to appear, leave the field blank. Default: *Discounts have been calculated on your order, please review and proceed.'*
4. To save any changes, click **Save**.

Additional Information

Minimum Version Requirements	4.31.00
Prerequisites	This feature must be enabled by Commerce Vision.
Self Configurable	Yes
Business Function	Promotions
BPD Only?	

	Yes
B2B/B2C/Both	Both
Ballpark Hours From CV (if opting for CV to complete self config component)	Contact Commerce Vision
Ballpark Hours From CV (in addition to any self config required)	Contact Commerce Vision
Third Party Costs	n/a
CMS Category	Campaigns & Promotions

Related help

- [Mixed Product Buy Pricing Promotion](#)
- [Whole Order Discounts](#)

Related widgets

- [Order Lines Widget](#)
- [Cart Buttons Widget](#)
- [Cart Checkout Button Widget](#)